BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 734.013.646.684 | 703.568.683.676 |
| I | Cash \& Cash equivalents | 110 |  | 6.925.708.048 | 28.879.047.461 |
| 1 | Cash | 111 | V. 01 | 6.925.708.048 | 13.579 .047 .461 |
| 2 | Cash equivalents | 112 |  | - | 15.300.000.000.00 |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| 1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 213.523.481.020 | 306.322.559.246 |
| 1 | Trade accounts receivables | 131 |  | 207.242.060.879 | 296.803 .334 .583 |
| 2 | Prepayment to suppliers | 132 |  | 1.369 .268 .492 | 7.005.121.242 |
| 3 | Short-term intercompany receivables | 133 |  | -------------- | --------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V.--03 | 4.912.151.649 | 2.-714.103.421 |
| 6 | Provision for short-term doubtful debts | 139 |  | - | - |
| IV | Inventories | 140 |  | 511.182.691.578 | 366.691.148.637 |
| 1 | Inventories | 141 | V. 04 | 511.182 .691 .578 | 366.691.148.637 |
| 2 | Provision for devaluation of inventories | 149 |  |  |  |
| V | Other short-term assets | 150 |  | 2.381.766.038 | 1.675.928.332 |
| 1 | Short-term prepaid expenses | 151 |  | 456.228 .900 | 1.329.017.668 |
| 2 | VAT deductible | 152 |  | 1.160 .539 .034 | - |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 636.641.504 | 346.910 .664 |
| 4 | Other short-term assets | 158 |  | 128.356 .600 | - |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 24.703.068.999 | 63.617.766.304 |
| I | Long-term receivables | 210 |  | - | 35.422.645.000 |
| 1 | Long-term receivables from customers | 211 |  | - | 35.422.645.000 |
| 2 | Capital receivable from subsidiaries | 212 |  | - | -------------- |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 18.024.515.602 | 21.382.906.297 |
| 1 | Tangible fixed assets | 221 | V. 08 | 13.291.569.009 | 16.565.776.863 |
|  | - Historical cost | 222 |  | 49.899 .346 .817 | 49.612 .946 .817 |
|  | - Accumulated depreciation | 223 |  | (36.607.777.808) | (33.047.169.954) |
| 2 | Finance leases fixed assets | 224 | V. 09 | ------------- |  |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 4.732.946.593 | 4.817.129.434 |
|  | - Historical cost | 228 |  | 5.596.577.811 | 5.596.577.811 |
|  | - Accumulated deprecio-------1ion | 229 |  | (863.631.218) | (779.448.377) |


| 4 | Construction in progress | 230 | V. 11 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - |  |
|  | - Historical cost | 241 |  | - |  |
|  | - Accumulated depreciation | 242 |  | - |  |
| IV | Long-term financial investments | 250 |  | 2.000.000.000 | 2.000.000.000 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  |  | - |
| 3 | Other long-term investments | 258 | V. 13 | 2.000.000.000 | 2.000 .000 .000 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | - | - |
| V | Other long-term assets | 260 |  | 4.678.553.397 | 4.812.215.007 |
| ------1 | Long-term prepaid expenses | 261 | V. 14 | 4.031.338.397 | 4.165 .000 .007 |
| 2 | Deferred income tax assets | 262 | V. 21 | ------------ | ----------- |
| 3 | Others | 268 |  | 647.215.000 | 647.215.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 758.716.715.683 | 767.186.449.980 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 418.329.432.754 | 395.169.101.350 |
| I | Short-term liabilities | 310 |  | 295.191.671.790 | 395.169.101.350 |
| 1 | Short-term borrowing | 311 | V. 15 | 127.477.523.534 | 109.753.643.145 |
| 2 | Trade accounts payable | 312 |  | 134.265 .399 .600 | 179.144.633.002 |
| 3 | Advances from customers | 313 |  | 24.708 .672 .012 | 70.889.575.794 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | ------------ | 19.997 .974 .258 |
| 5 | Payable to employees | 315 |  | 1.563.301.788 | 2.412.941.342 |
| 6 | Payable expenses | 316 | V. 17 | 6.106.208 | 1.606 .358 .907 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 4.957.731.752 | 5.498 .443 .198 |
| 10 | Provision for short-term liabilities | 320 |  | 2.148.039.765 | 5.850.507.082 |
| 11 | Bonus and welfare fund | 323 |  | 64.897 .131 | 15.024.622 |
| II | Long-term liabilities | 330 |  | 123.137.760.964 | --------- |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | 123.137.760.964 | - |
| 9 | Scientific and Technological Development fund | 339 |  | --------------- | - |
| B | OWNER'S EQUITY | 400 |  | 340.387.282.929 | 372.017.348.630 |
| I | Capital sources and funds | 410 | V. 22 | 340.387.282.929 | 372.017.348.630 |
| 1 | Paid-in capital | 411 |  | 300.000.000.000 | 300.000.000.000 |
| 2 | Capital surplus | 412 |  | - | 7.271.654.085 |
| 3 | Other capital of owner | 413 |  | 7.271.654.085 | - |
|  | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 15.685 .664 .007 | 13.803.447.087 |
| 8 | Financial reserve fund | 418 |  | 4.357.378.677 | 3.886 .824 .447 |
| 9 | Other fund belong to owner's equity | 419 |  | ---------- | - |
| 10 | Retained after-tax profit | 420 |  | 13.072 .586 .160 | 47.055.423.011 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 758.716.715.683 | 767.186.449.980 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 26.198.443.393 | 156.296.332.293 | 219.190.208.134 | 455.109.925.545 |
| 2. Deductions | 02 |  | - | - | - | 272.727.273 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 26.198.443.393 | 156.296.332.293 | 219.190.208.134 | 454.837.198.272 |
| 4. Cost of sales | 11 | VI. 27 | 23.725.769.327 | 143.249.764.692 | 197.479.919.033 | 420.260.158.864 |
| 5. Gross profit (20=10-11) | 20 |  | 2.472.674.066 | 13.046.567.601 | 21.710.289.101 | 34.577.039.408 |
| 6. Financial income | 21 | VI. 26 | 197.488.453 | 540.969.335 | 692.430.563 | 749.763.724 |
| 7. Financial expenses | 22 | VI. 28 | 2.297.712.814 | 1.043.116.205 | 7.173.718.949 | 4.022.116.274 |
| - In which: Interest expense | 23 |  | - | 1.043.116.205 | 4.876.006.135 | 4.021.986.693 |
| 8. Selling expenses | 24 |  | 1.410.836.833 | 242.727.273 | 1.428.517.833 | 388.884.298 |
| 9. General \& administrative expenses | 25 |  | - | 1.639.766.870 | 2.967.565.846 | 5.039.140.938 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | (1.038.387.128) | 10.661.926.588 | 10.832.917.036 | 25.876.661.622 |
| 11. Other income | 31 |  | 31.727.273 | 1.053.591.284 | 3.509.152.957 | 1.513.074.304 |
| 12. Other expenses | 32 |  | 1.400.262 | - | 52.090.618 | 215.000.000 |
| 13. Other profit (40=31-32) | 40 |  | 30.327.011 | 1.053.591.284 | 3.457.062.339 | 1.298.074.304 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+40$ ) | 50 |  | (1.008.060.117) | 11.715.517.872 | 14.289.979.375 | 27.174.735.926 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | - | 2.853.879.468 | 3.376.719.696 | 6.718.683.982 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | (1.008.060.117) | 8.861.638.404 | 10.913.259.679 | 20.456.051.944 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | (1.008.060.117) | 8.861.638.404 | 10.913.259.679 | 20.456.051.944 |
| 19. EPS (VND/share) | 70 |  | 0 | 295 | 397 | 681 |

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Sep. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 14.289.979.375 | 27.174.735.926 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 3.644.790.695 | 4.592.029.446 |
|  | Provisions | 03 |  | - | - |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
|  | Loss/gain from investment | 05 |  | (593.899.169) | (603.480.285) |
|  | Loan interest expenses | 06 |  | 5.407.194.953 | 4.021.986.693 |
| 3 | Operating profit before the changes of current capital | 08 |  | 22.748.065.854 | 35.185.271.780 |
|  | Changes in accounts receivable | 09 |  | 124.065.643.880 | 49.671.724.811 |
|  | Changes in inventories | 10 |  | (144.491.542.941) | 21.670.230.469 |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | 15.159.318.569 | (45.698.933.861) |
|  | Changes in prepaid expenses | 12 |  | 1.006.450.378 | 8.907.943.806 |
|  | Loan interest paid | 13 |  | (5.407.194.953) | (4.021.986.693) |
|  | Corporate income tax paid | 14 |  | (13.944.845.403) | (9.740.623.606) |
|  | Other receivables | 15 |  | 351.736.000 | - |
|  | Other payables | 16 |  | (646.000.000) | (7.237.805.121) |
|  | Net cash provided by (used in) operating activities | 20 |  | (1.158.368.616) | 48.735.821.585 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (286.400.000) | (732.578.018) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 593.899.169 | 603.480 .285 |
|  | Net cash used in investing activities | 30 |  | 307.499.169 | (129.097.733) |
| III | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 191.731.732.969 | 212.556.854.282 |
| 4 | Cash paid to principal debt | 34 |  | (174.007.852.580) | (191.987.552.061) |
| 5 | Cash paid to financial lease debt | 35 |  | (174.07.852. | - |
| 6 | Dividend, profit paid for owners | 36 |  | (38.826.350.355) | (44.843.677.275) |
| $\cdots$ |  |  |  |  | - |
|  | Net cash (used in) provided by financing activitities | 40 |  | (21.102.469.966) | (24.274.375.054) |
|  | Net cash during the period ( $50=20+30+40$ ) | 50 |  | (21.953.339.413) | 24.332.348.798 |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 28.879.047.461 | 10.026.800.080 |
|  | Influence of foreign exchange change | 61 |  | - | - |

